

# ASIAN-MENA COUNSEL

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MAGAZINE FOR THE **IN-HOUSE COMMUNITY** ALONG THE NEW SILK ROAD | Volume 10 Issue 6, 2012

## Representing Corporate Asia & Middle East

### 6<sup>th</sup> Annual Survey of In-House Counsel along the New Silk Road

## THE RESULTS

*Incorporating:*

– The –  
**IN-HOUSE  
COMMUNITY  
ASIAN-MENA  
COUNSEL**  
Firms of the Year  
2012



ASIAN-MENA COUNSEL is pleased to announce the *'In-House Community Firms of the Year'* for 2012. The results are based entirely on the nominations and testimonials of the in-house counsel surveyed as part of the sixth annual ASIAN-MENA COUNSEL - In-House Community 'Representing Corporate Asia & Middle East' Survey.



### A Unique & Objective Methodology

Over 18,000 pre-qualified in-house counsel and buyers of legal services were invited to participate in our survey directly and personally online, through a controlled interface, or while attending one of our In-House Congress or Symposium events across the region (over 2,500 in-house counsel attend at least one of our 15 In-House Community events annually). With no obligation, 583 individuals responded to the survey in full (see Figure 1 on page 22 for a full breakdown of our respondents by job title and role). Participants were asked, among other things, for their comments on the quality and value of service they received from external counsel in their jurisdiction, and which firms they 'prefer to use' for various activities. In-house counsel were able to nominate any firm of their acquaintance – the poll does not lead their choices in any way whatsoever and hence is unique among legal polls in the region – with votes aggregated to select the winning firms in each category. As such, the results do not indicate which law firms have been the most active in any given area, but rather those private practice teams whose service has been of meritable quality and who have been responsive to their clients needs beyond the norm.

Where applicable, both domestic and international firms have been recognised as 'Winners', and where results have been 'too close to call', joint category winners have been announced. In addition to the winning firms, 'Honourable Mentions' have been awarded to law firms that have also received notable in-house recognition, and in the event of significant votes but no outright winner in a category, we have named all the firms as 'Honourable Mentions'.

Congratulations to all those who have played a part in the teams honoured below.

## CHINA

### ALTERNATIVE INVESTMENT FUNDS (Including Private Equity)

- **Allen & Overy**
- **Zhong Lun Law Firm**

*Honorable Mentions:*

- Allbright Law Offices
- Dacheng Law Offices
- Gunderson Dettmer
- King & Wood Mallesons
- Llinks Law Offices

### ANTITRUST / COMPETITION

- **Freshfields Bruckhaus Deringer**
- **King & Wood Mallesons**

*Honorable Mentions:*

- Jun He Law Offices
- T&D Associates
- Zhong Lun Law Firm

### AVIATION

*Honorable Mention:*

- **Clifford Chance**

### BANKING & FINANCE

- **Allen & Overy**
- **Clifford Chance**
- **King & Wood Mallesons**
- **Linklaters**

*Honorable Mentions:*

- DLA Piper
- Jun He Law Offices
- Llinks Law Offices
- Norton Rose
- Zhong Lun Law Firm

### CAPITAL MARKETS

- **Freshfields Bruckhaus Deringer**

*Honorable Mentions:*

- Clifford Chance
- Haiwen & Partners
- King & Wood Mallesons
- Linklaters
- Llinks Law Offices
- Sidley Austin
- Commerce & Finance Law Offices

### COMPLIANCE / REGULATORY

*Honorable Mentions:*

- Jade & Fountain PRC Lawyers
- Jun He Law Offices
- King & Wood Mallesons
- Norton Rose
- Sheppard Mullin Richter & Hampton
- Sidley Austin
- Squire, Sanders & Dempsey

### CORPORATE AND M&A

- **Clifford Chance**
- **Jun He Law Offices**
- **King & Wood Mallesons**
- **Zhong Lun Law Firm**

*Honorable Mentions:*

- Allbright Law Offices
- Allen & Overy
- Baker & McKenzie
- DeHeng Law Offices
- Fangda Partners
- FenXun Partners
- Global Law Offices
- Hylands Law Firm



**CORPORATE AND M&A**

- **DLA Piper**
- **Linklaters**

*Honorable Mentions:*

- Baker & McKenzie
- Clifford Chance
- Eversheds
- Herbert Smith
- Latham & Watkins
- King & Wood Mallesons
- Milbank, Tweed, Hadley & McCloy
- Ropes & Gray
- Sidley Austin
- Skadden, Arps, Slate, Meagher & Flom
- Slaughter and May

**EMPLOYMENT**

- **DLA Piper**
- **Simmons & Simmons**

*Honorable Mentions:*

- Allen & Overy
- Baker & McKenzie
- Mayer Brown JSM
- Tanner De Witt

**ENERGY & NATURAL RESOURCES**

*Honorable Mentions:*

- DLA Piper
- Herbert Smith
- Linklaters

**INSURANCE**

- **Baker & McKenzie**

*Honorable Mentions:*

- Clifford Chance
- Deacons
- Simmons & Simmons

**INTELLECTUAL PROPERTY**

*Honorable Mentions:*

- Bird & Bird
- Deacons
- Jones Day
- Hogan Lovells
- Pinsent Masons
- So Keung Yip & Sin
- Squire Sanders
- Stephenson Harwood

**INTERNATIONAL ARBITRATION**

- **Clifford Chance**

**ISLAMIC FINANCE**

- **Clifford Chance**

**LITIGATION & DISPUTE RESOLUTION**

- **Clifford Chance**
- **Holman Fenwick Willan**

*Honorable Mentions:*

- Minter Ellison
- Reed Smith Richards Butler
- Stephenson Harwood

**MARITIME & SHIPPING**

- **Holman Fenwick Willan**
- **Ince & Co**

*Honorable Mentions:*

- DLA Piper
- Eversheds
- MFB
- Norton Rose

**PROJECTS & PROJECT FINANCING**

*Honorable Mentions:*

- Allen & Overy
- Clifford Chance
- King & Wood Mallesons

**REAL ESTATE / CONSTRUCTION**

*Honorable Mentions:*

- Deacons
- DLA Piper
- Mayer Brown JSM

**RESTRUCTURING & INSOLVENCY**

*Honorable Mentions:*

- Bingham McCutchen
- Clifford Chance
- Gall
- Sidley Austin

**TELECOMMUNICATIONS, MEDIA & TECHNOLOGY**

*Honorable Mentions:*

- Baker & McKenzie
- Hogan Lovells

**MOST RESPONSIVE INTERNATIONAL FIRM OF THE YEAR**

- **Clifford Chance**
- **Eversheds**

*Honorable Mentions:*

- Baker & McKenzie
- DLA Piper
- Holman Fenwick Willan
- King & Wood Mallesons

**MOST RESPONSIVE DOMESTIC FIRM OF THE YEAR**

- **Deacons**

**INDIA**

**ALTERNATIVE INVESTMENT FUNDS (Including Private Equity)**

- **AZB & Partners**
- **Amarchand & Mangaldas & Suresh A Shroff & Co**

*Honorable Mentions:*

- J. Sagar Associates
- Nishith Desai Associates

**ANTITRUST / COMPETITION**

- **Amarchand & Mangaldas & Suresh A Shroff & Co**
- **Khaitan & Co**

*Honorable Mentions:*

- AZB & Partners
- Luthra & Luthra
- Nishith Desai Associates

**AVIATION**

*Honorable Mentions:*

- Amarchand & Mangaldas & Suresh A Shroff & Co

**BANKING & FINANCE**

- **Allen & Overy**
- **AZB & Partners**
- **Clifford Chance**
- **Wadia Ghandy & Co**

*Honorable Mentions:*

- Amarchand & Mangaldas & Suresh A Shroff & Co
- Bharucha & Partners
- Juris Corp
- Norton Rose



## CAPITAL MARKETS

- Amarchand & Mangaldas & Suresh A Shroff & Co
- AZB & Partners

### Honorable Mention:

- J. Sagar Associates

## COMPLIANCE / REGULATORY

- Amarchand & Mangaldas & Suresh A Shroff & Co
- AZB & Partners

### Honorable Mentions:

- J. Sagar Associates
- Kanga & Co

## CORPORATE AND M&A

- AZB & Partners

### Honorable Mentions:

- Amarchand & Mangaldas & Suresh A Shroff & Co
- J. Sagar Associates
- Khaitan & Co
- Nishith Desai Associates
- Vaish Associates
- Wadia Ghandy & Co

## EMPLOYMENT

### Honorable Mentions:

- AZB & Partners
- Bhasin & Co
- Rajinder Narain & Co

## ENERGY & NATURAL RESOURCES

- Amarchand & Mangaldas & Suresh A Shroff & Co
- Norton Rose

### Honorable Mention:

- Rajinder Narain & Co

## INSURANCE

- PRA Law Offices
- Wadia Ghandy & Co

## INTELLECTUAL PROPERTY

- Anand & Anand
- W.S. Kane & Co

### Honorable Mention:

- Arjun T. Bhagat & Co

## INTERNATIONAL ARBITRATION

- AZB & Partners
- Economic Laws Practice
- Herbert Smith

## ISLAMIC FINANCE

- Clasis Law

## LIFE SCIENCES

- AZB & Partners
- Nishith Desai Associates

## LITIGATION & DISPUTE RESOLUTION

- Herbert Smith
- Wadia Ghandy & Co

### Honorable Mentions:

- Amarchand & Mangaldas & Suresh A Shroff & Co
- Bharucha & Partners
- Luthra & Luthra
- Trilegal

## PROJECTS & PROJECT FINANCING

- Amarchand & Mangaldas & Suresh A Shroff & Co
- Clasis Law

### Honorable Mentions:

- Allen & Overy
- Clifford Chance
- Linklaters

## REAL ESTATE / CONSTRUCTION

- Amarchand & Mangaldas & Suresh A Shroff & Co

### Honorable Mentions:

- Kanga & Co
- Phoenix Legal

## RESTRUCTURING & INSOLVENCY

- Khaitan & Co

### Honorable Mention:

- Tiwari & Associates

## TAXATION

- KPMG
- Lakshmikumaran & Sridharan

### Honorable Mentions:

- Deloitte Touche Tohmatsu
- Economic Laws Practice

## TELECOMMUNICATIONS, MEDIA & TECHNOLOGY

- AZB & Partners
- J. Sagar Associates

### Honorable Mention:

- Nishith Desai Associates

## MOST RESPONSIVE INTERNATIONAL FIRMS OF THE YEAR

- Clifford Chance
- Eversheds
- Norton Rose

### Honorable Mentions:

- Allen & Overy
- Baker & McKenzie
- Reed Smith

## MOST RESPONSIVE DOMESTIC FIRMS OF THE YEAR

- Amarchand & Mangaldas & Suresh A Shroff & Co
- AZB & Partners
- J. Sagar Associates
- Wadia Ghandy & Co

### Honorable Mentions:

- Advaya Legal
- India Law Services
- Khaitan & Co
- Nishith Desai Associates
- Phoenix Legal
- S.N. Gupta & Co

## INDONESIA

### ALTERNATIVE INVESTMENT FUNDS (Including Private Equity)

- Hadiputranto, Hadinoto & Partners

### Honorable Mentions:

- Lubis Ganie Surowidjojo
- Makes & Partners

### ANTITRUST / COMPETITION

- Hadiputranto, Hadinoto & Partners

### Honorable Mentions:

- Adnan Kelana Haryanto & Hermanto
- Ignatius Andy Law Offices
- Lubis Ganie Surowidjojo

### AVIATION

- Makarim & Taira S.

### Honorable Mentions:

- Bahar & Partners
- Assegaf Hamzah & Partners

### BANKING & FINANCE

- Ali Budiardjo, Nugroho, Reksodiputro
- Assegaf Hamzah & Partners
- Makarim & Taira S.